



sector fund. I encouraged him to try it because the methodology would avoid the problem of selecting stocks in hindsight (the curve-fitting selection bias problem) and because it would offer the possibility of producing greater performance than can be produced by the inherent diversification of stocks within the Fidelity sector fund. Click the Portfolio and Strategy thumbnail images to the right to for details.

In addition to the 10 sector stocks in each Strategy, Gary also put SPY (the SPDR S&P 500 market index ETF), and TLT (the iShares 20+ Year Treasury Bond ETF) into each Strategy as backstop funds, meaning that if none of the stocks do as well as one of the backstops, then the backstop fund is selected to ensure a reasonable minimum performance. After creating the three Strategies, Gary further combined them into a single Portfolio to create a Portfolio-of-Strategies, a step we call [Post-Surfing Diversification](#) to further reduce short term volatility.

The results speak for themselves and handily beat the performance of simply putting the three Fidelity sector funds in a portfolio. If you are driven to invest in stocks, please take the time to consider the importance of what this methodology accomplishes for both investment performance and modeling legitimacy. Hopefully Gary will pursue this further and share a more refined update with us next month.

**"TipTop of the Market" Portfolio - 5% Q.R.Max Drawdown.**

As the number of ETFs offered continues to mushroom, investors are now faced with a dozen or more ETF choices in each sector, begging the question as to which of them should be selected for use in a Strategy. Further complicating matters is that if you make that selection today with hindsight, you may be creating Strategies showing past performance that could not have been executed in real time because you would likely not have known to choose those same funds.

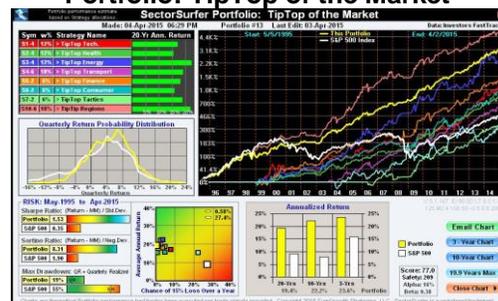
The perfect solution for this problem is to use a SectorSurfer Strategy to select the one best performing ETF from among many similar ETFs designed to model a particular sector. In this way, the ETF selection is done in a walk-forward manner and both provides best-in-class performance during each period of time and avoids the hindsight problem. Accordingly, I created a family of 11 TipTop Strategies, one for each of various market sectors and asset classes (see listing on right). Each TipTop Strategy selects the best ETF from among 10 alternatives representing the same sector or asset class. Each of the Strategies additionally contains MDY (the SPDR S&P Midcap 400 market index ETF) as a backstop fund so that if none of the ETFs do as well as MDY, then MDY is selected to ensure a reasonable minimum performance.

The **TipTop of the Market Portfolio** utilizes eight of the TipTop Strategies plus UBT, a long term treasury fund to produce a compound annualize return of over 20%, a [Sharpe Ratio](#) over 1.5, a [Sortino Ratio](#) over 8 and a [Quarterly Realized Max Drawdown](#) of 5%.



[Click to Enlarge](#)

**Portfolio: TipTop of the Market**



**Portfolio Specification**

Name: <b>P: TipTop of the Market</b>					
Score: 77 Safety: 209 MDD: 19%					
S1-4	S2-4	S3-4	S4-6	S5-2	S6-2
S7-2	S10-6	---	---	---	UBT-

**Click Name to See Chart — StrategyID**

S1 - [TipTop Tech](#)  
635636758904173750-152-1-125009

S2 - [TipTop Health](#)  
635636758904173750-152-2-125013

S3 - [TipTop Energy](#)  
635636758904173750-152-3-125028

S4 - [TipTop Transport](#)  
635636758904173750-152-4-125030

S5 - [TipTop Finance](#)  
635636758904173750-152-5-125032

Although UBT, the long term treasury fund, somewhat reduces the Portfolio's return, it has a very significant effect on reducing remnant shorter term risk as it is strongly inversely correlated to the S&P 500 market index. Not all of the TipTop Strategies were included, as the objective of the Portfolio was not to simply include all of the TipTop Strategies I could make, but rather to create a high performance Portfolio with primary focus on risk reduction while maintaining reasonably good returns. The allocation weights of the Strategies were adjusted to maximize the Safety rating without terribly compromising the return. Certainly other combinations and allocation weightings of these Strategies may offer better performance, but the TipTop Strategies and the TipTop Portfolio have been pretty well optimized already.

S6 - [TipTop Consumer](#)  
635636758904173750-152-6-125033

S7 - [TipTop Tactics](#)  
635636758904173750-152-7-125035

S8 - [TipTop Bond](#)  
635636758904173750-152-8-125068

S9 - [TipTop Materials](#)  
635636758904173750-152-9-125086

S10 - [TipTop Regions](#) 635636758904173750-152-10-125088

S11 - [TipTop Industrials](#)  
635636758904173750-152-11-125070

The TipTop Strategies and Portfolio will soon have a web page of their own, but for a while, this newsletter will serve as their initial description and documentation.

### Speaking Engagement Calendar

Please come and see one of these seminar presentations if you are in the neighborhood. Alternatively, ask your AAI Chapter or Investment Group leader to schedule a presentation. Webex presentations for smaller investment clubs and groups are also possible.

### Seminar Title: **True Sector Rotation: Breaking Through the Efficient Frontier.**

This is a fast paced detailed seminar that will cover SectorSurfer basics, Forward Walk Progressive Tuning, Strategy-of-Strategies, and how to make Low Drawdown Portfolios.

- Dallas, TX: MTS Group - Saturday, April 11, 9:00 AM (advanced forum)
- Dallas, TX: AAI Chapter - Wednesday, April 15, 9:00 AM
- San Antonio, TX: AAI Chapter - Friday, April 17, 5:30 PM
- Austin, TX: AAI Chapter - Monday, April 20, 7:00 PM
- Baltimore, MD: AAI Chapter - Saturday, May 9, 10:00 AM
- Pittsburgh, PA: AAI Chapter - Tuesday, May 12, 7:00 PM
- Cleveland, OH: AAI Chapter - Wednesday, May 13, 7:00 PM
- Twin Cities, MN: AAI Chapter - Friday, Oct 23, 7:00 PM + Sat. 9:00 AM
- Las Vegas, NV: AAI National Conference - Saturday Nov 7 - Nov 10
- Houston, TX: Houston Investors Association - Sat., Nov14, 9:00 AM
- Houston, TX: AAI Chapter - Saturday, Nov 21, 9:00 AM

Surf Well and Prosper,



Scott Juds  
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## Additional Resources

**SectorSurfer  
University**  
*Learn to Change the Game*



Investment professional Richard Erkes created SectorSurfer University to provide everyone the opportunity to learn how to use SectorSurfer to improve investment portfolio performance while simultaneously reducing investment costs. [Click HERE](#)

**SectorSurfer  
Users Group**  
*Join the Conversation*



The SectorSurfer Users Group is an online Google Groups Forum created by Joe Gruender of San Jose, CA to provide a platform for exchanging strategies, ideas and learning from the experience of other SectorSurfers. [Click HERE](#)

 **ALPHAGEN  
STRATEGIES**  
*Professional Help - Change the Game*



Bryan Sullivan founded AlphaGen Strategies to empower financial advisors with SectorSurfer's True Sector Rotation technology in a framework that helps advisors manage high performance portfolios for their clients. [Click HERE](#)

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